



**Indira Gandhi National Open University
Campus Placement Cell
Maidan Garhi, New Delhi-110068**

**Campus Placement Drive for Insurance Dekho
At**

Convention Centre, IGNOU Campus, Maidan Garhi, New Delhi-110068.

On

Dated : 12 September 2023

(Reporting and Registration: 9.30-10.30am)

(Pre-placement talk: 11.00 am)

Job Description & Details

Positions

Health & Life Tele Sales

Nature of Employment

Full time

Key Responsibilities

- We are looking for Sales Experts who drive sales through engagement of customers, suggestive selling and sharing product knowledge.
- Contacting customers for their Health/Life insurance and understanding their requirements to complete sales.
- Using our Dialer to connect with customers to pitch Health/Life Insurance and generate customer leads.
- Pitching the right Health/Life insurance plan to the customer, making quotations, and converting the lead by adequate follow-ups.
- There will have monthly activation and premium targets.

Key Skills

- Able to contribute independently Self Starter.
- Comfortable working hands-on in a fast-paced startup Environment.
- Outstanding written and oral communication skills and great team player.

- Willing to work in a telesales role and earn lucrative incentives

Salary & Incentives

GRADUATES – Pre Confirmation – 2.4 LPA, Post Confirmation – 2.8 LPA, RB-30K
POST GRADUATES – Pre Confirmation – 3 LPA, Post Confirmation – 3.4 LPA, RB-40K

Work Experience

Freshers, Telesales/sales experience will be add-on.

Academic Qualification

Graduate/Post Graduate

Age

19-30 Years

Posting Location

Udyog Vihar, Gurgaon

Career Path

Tele Sales Executive – Senior Tele Sales Executive – Team lead – Assistant Manager

Selection Process

Group Discussion, Interview – 1. Sales pitch round 2. Culture fitment round

IMPORTANT NOTE:

- A brief introductory session (Pre-placement-talk) highlighting company profile, job requirements, CTC etc. will be conducted before the placement drive.
- Applicants are required to carry
- **two copies of their updated Resume/CV and IGNOU ID Card (two copies)**
- 2 Passport size photograph
- **KYC docs** - Pan Card and Adhar Card
- **Education docs** - Diploma, Graduation, Post Graduation marksheet and Certificate
- **Employment proof(if any)**- Previous offer letter if working
Last 3 Month Salary slips
- The selection process may continue till late evening. Applicants are advised to come prepared to stay till late evening.
- **Applicants reporting after 11.00 AM shall not be allowed to participate in the Placement Drive.**

For more information and registration for placement

Call between 10:30 AM to 6 PM

Email ID on which candidates can send mail : abhay.chauhan@insurancedekho.com

Contact persons from Company: 1. Chandresh Dase – 6267061757

2. Mr. Nasir - 7906627078

Contact persons from IGNOU.

Director (CPC) IGNOU office Phone No. 011-29571114

**Director
Campus Placement Cell**